

Best rate product

This product has been chosen from the wide range of lenders on Sapphire's panel of lenders. Sapphire's lending panel includes the major banks and an excellent selection of other lenders.

The rate shown is the best currently available variable rate for a full documentation loan for residential property. The product is available for both refinances and new loans (subject to approval).

How Sapphire can find the best product for you.

1. Contact Sapphire Mortgage services by phone, fax or email for an initial outline of what you would like to do
2. Provide Sapphire with basic information including the features and benefits you want in a loan
3. Sapphire uses a sophisticated computer programme to find a range of the most suitable and most competitive loans for you
4. Sapphire will provide you with a printout of the products identified with a chart comparing each product. The chart shows a comprehensive list of information about each product including rates, costs, fees and features so that you can easily compare the products.
5. Once you have had a chance to look at the chart Sapphire discusses the information provided with you to help you choose the most suitable product for your requirements.
6. Sapphire can then take care of the lodging and approval of your application with the lender